



August 28, 2021
Cape Cod Fairgrounds
Falmouth, MA

Connect Festival 2021

Food Vendor Information

About Connect Festival

Connect Festival is New England's premier free Christian music and outreach festival and is held every other year. The festival is returning to celebrate its 6th installment, second at the Cape Cod Fairgrounds, and will feature some of the nation's top Christian artists as well as local favorites, speakers, family activities and games, and much more.

Expected Attendance

In 2018 the festival hosted over 3,000 attendees and we expect similar numbers this year.

Limited Number of Food Vendors

While we do hope to have a variety of food options at the festival, we also want the event to be worth the time of our vendors. With that in mind, we will limit the initial number of accepted vendor applications to six (6) and only increase that number if the pre-registration numbers are expected to be above the 3,000 attendee number. We will try to keep a ratio of around one food vendor for every 400-500 attendees not including "snack food vendors" such as ice cream or kettle corn, etc. Likewise, we will attempt to keep a variety of foods and not allow multiple vendors with the same core menu items.

Festival Hours

The festival gates open to the public at 12:00 noon on Saturday, August 28, 2021. All vendors must be completely setup prior to this time. The festival closes at 9:00PM the same day.

Setup Times

Vendors are encouraged to setup on Friday. If you are unable to setup on Friday you may setup on Saturday, August 28th anytime between 6:00AM and 10:30AM. There may be a weekend inspection fee charged by the health inspector for any vendors who can't setup on Friday to conduct the inspections on a weekend (\$200 which we will split among all food vendors), however, this wasn't charged last time we held the festival.

Breakdown & Move Out

While vendors may stop serving prior to the 9:00PM festival close time if they wish, they may not move their truck/tent/trailer or otherwise cause any distraction or obstruct other vendors or attendees until after festival closing and the Vendor Coordinator deems it safe to break down and move. All trash must be properly bagged and thrown in on-site dumpster or taken with them.



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Vendor Fees

1. Reservation & Hook Up: \$100 will reserve your spot and cover basic 20 Amp electrical and water hook up (contact us for electrical service over 20 Amp). This fee is non-refundable.
2. Vendor agrees to donate 10% of gross sales to the ministry (a 501c3 non-profit organization) immediately following the event and prior to leaving festival grounds. Donation may be made via cash, check, or credit card. (checks made out to Fuse Christian Concerts, Inc.)
3. Town of Falmouth Health Permit: Vendor is responsible for obtaining permit. In 2018 the one day permit cost was \$15. Any additional fees charged by the town will be the responsibility of the vendor.

Insurance

The fairgrounds management requires that all vendors shall maintain Public Liability & Products Liability Insurance of not less than \$1,000,000 and Property Damage of not less than \$1,000,000 per accident. Appropriate Certificates of Insurance are required. The fairgrounds can provide insurance for your business if needed. Contact us for costs.

Alcohol

No alcohol is to be sold. Alcohol is not allowed to be consumed on festival grounds by vendors or their staff/volunteers.

Taxes

Vendor is responsible to pay all applicable taxes due on food sales per local and state law.

Cleaning

Vendor is responsible for maintaining a clean and professional site at all times. Vendor is also responsible for leaving the grounds as they were found including disposing of all trash. Normal household trash (paper goods, etc.) must be taken off site or bagged and thrown in the onsite dumpster. Any non-household waste (cooking oils, etc.) must be taken off site and disposed of by vendor.

Menu Items & Pricing

Vendor must provide a menu to festival management at least three (3) weeks in advance including pricing.